

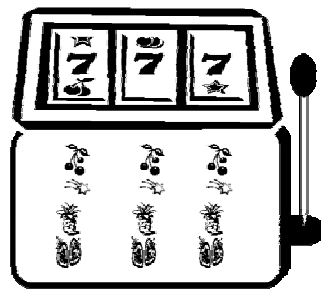


TITLE WAVE

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NEVER GAMBLE WITH YOUR CUSTOMERS!



Dixie Land Title Association will hold its 40th Annual Convention in beautiful Lake Tahoe, Nevada September 13-17, 2006. Meetings will be held at the Montbleu Resort (formerly Caesar's). We're expecting this to be one of the largest conventions in recent years with over 125 members pre-registered. If you haven't registered to attend the convention, we hope you will do so.

Our theme for this year's convention is "Never Gamble With Your Customers!" We're all experiencing an era of fierce competition and higher customer standards of performance. Providing remarkable customer service today is no accident, it takes a new attitude. DLTA has invited Susan Penley to be our convention speaker to address the nuances and subtleties that position you to get noticed by delivering a different type of customer service. Also joining us at this year's convention will be Gary Kermott of the American Land Title Association. Kermott will provide up-to-date information affecting the title industry nationwide.

After viewing the Program Highlights, complete the enclosed reservation form and mail it to the DLTA office now.

PROGRAM HIGHLIGHTS

Wednesday, September 13th

5:30 pm—Cocktails and Registration
7:00 pm—Dinner Cruise (*optional event*)

Thursday, September 14th

7:00 am—Convention Registration
8:00 am—12:00 noon —Committee & Board Meetings
12:00 noon —5:00 pm—Trip to Virginia City (*optional event*)
6:00 pm—New Member/First Timer Reception
6:30 –10:00 pm—DLTA Icebreaker Reception hosted by our Underwriters

Friday, September 15th

7:30 am—Continental breakfast
8:30am —12:00 noon—Convention Speaker Susan Penley
12:00 noon —1:00 pm—Lunch and Presentation by ALTA Rep. Gary Kermott
1:00 pm—5:00 pm—Business Meeting

Saturday, September 16th

9:00 am—3:00 pm—Trip to Donner Memorial State Park, Truckee, North Shore Tahoe (*optional event*)
7:00 pm –10:00 pm—President's Banquet

Note: Each "optional event" has a minimum number of participants required. Make your reservations NOW.

A MESSAGE FROM THE PRESIDENT

I hope everyone is having a great Summer! The committee has been working hard to prepare for this year's convention, and things are beginning to fall into place. This will be a great convention, and if you haven't registered, I encourage you to hurry and do so. There's still time.

For those who have registered, please return your form indicating the activities you plan to enjoy. Larry and Linda have done a good job trying to find something for everyone, but they need to know your

choices. This information is needed NOW. Please contact Linda at the DLTA office to let her know you plan to participate.

On another matter, there is a motion passed by the board of directors to consider a name change for the organization. The motion was passed at the fall meeting as a result of recent problems in filing briefs and introducing legislation under the name "Dixie." Furthermore, there could possibly be problems in attracting some new members who do not consider our name to be

politically correct. Therefore, I would ask that each of you begin considering the possibility of a name change, and if so, what would it be?

Please let me have your comments and ideas. I look forward to seeing all of you at the convention.

God Bless.

Bill Kahalley,
DLTA President

“... consider a name change for the organization.”

EXECUTIVE DIRECTOR

This has been a busy few months as we make preparations for our annual convention. Larry and I have been trying to make sure we have everything in order for those members who took advantage of our Travel and Land Packages to Lake Tahoe. Those travel arrangements were finalized last week, but it is still not too late to register and attend the convention. Members can make their own travel arrangements and simply register to attend the convention.

You have until August 23rd to register without a late fee. However, Larry needs to know if you plan to participate in one of the optional trips now. You can either call or email the DLTA office to let me know so

that we will have a count to make arrangements for the buses, etc.

Finally, I want to take this opportunity to thank the many members who called to offer assistance when our office burned in late April. We are still working out of temporary office space and have most of our furniture stored, waiting to hear when our office will be rebuilt. I'm afraid with so many building contractors busy rebuilding the gulf coast after the hurricane season last year, we might be here a while.

One of the first items I searched for after the fire was the box containing the DLTA



scrapbooks from all the conventions. Thank goodness, it had been stored in our air conditioned storage unit and the scrapbooks are safe. The board had just agreed at its last meeting to look at the cost of scanning the scrapbooks into a digital format. I'm sure we'll proceed with those plans soon.

Looking forward to seeing you all in Lake Tahoe.

Linda Alwood

CONVENTION REGISTRATION

Complete the following form and return it with your payment to: DLTA, P O Box 14806, Baton Rouge, LA 70898 by August 23rd to avoid a late fee.

*Mail your Convention
Registration Form to:*

DLTA

P O BOX 14806

*Baton Rouge, LA
70898*

Name: _____

Member Spouse Guest Exhibitor

Name: _____

Member Spouse Guest Exhibitor

Name: _____

Member Spouse Guest Exhibitor

Name: _____

Member Spouse Guest Exhibitor

Company: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

Registration Fee: _____ @ \$200/person before 8/18/06 _____

_____ @ \$275/person after 8/18/06 _____

Optional Events

Dinner Cruise Lake Tahoe (9/13) _____ @ \$75/person _____

Virginia City Tour (9/14) _____ @ \$55/person _____

Donner, Truckee, North Shore (9/16) _____ @ \$48/person _____

TOTAL _____

Registration fee includes:

Cocktails at hotel, Wednesday, September 13th

DLTA Icebreaker Reception, Thursday, September 14th

Continental Breakfast & Luncheon, Friday, September 15th

Business Session and Convention Speakers, Friday, September 15th

Presidential Banquet, Saturday, September 16th

Hospitality Room, All 4 days, September 13-16

2006 TITLE PERSON OF THE YEAR

Each year, the Dixie Land Title Association recognizes one individual for his or her outstanding contribution to the title insurance industry. The recipient of the Title Person of the Year Award is a person who is identified as a credit to his or her profession and to the industry.

All DLTA members are encouraged to submit a nomination for the 2006 Title Person of the Year Award. All DLTA members are eligible for the award except previous recipients of the award and

the current DLTA President. Please review your nominee's activities and consider the time, thought and energy he or she has devoted to the title insurance industry and to DLTA.

The recipient will be selected based upon the number of nominations received. Supporting letters are not required, but are certainly welcomed.

The award will be presented during the DLTA Convention on Saturday night, September 16th, in Lake Tahoe, Nevada.

Please return your nomination form to:

DLTA
P O Box 14806
Baton Rouge, LA 70898
Email: LAlwood@aol.com
FAX: 225-291-2811

Deadline to submit your nomination is:
August 23, 2006

Former Recipients of the Title Person of the Year

Award:

Rowan H. Taylor, Sr.

Marguerite H. Bridges

Carl B. Hall

Robert V. Jones, Jr.

E. Leon Sanders

Charles H. Tingle

Cecil G. Chason

John R. Johnson

John T. Cossar

Bruce S. Bobo

Howard L. Stillwell

Judith A. Reiker

Mary D. Pull

George K. Williams, Jr.

J. Larry McDaniel

Martha B. Ferguson

Larry Giardina

Maria A. James

Dales P. King

Robert E. Burgess III

Christopher S. Bobo

Warren Laird

Don P. Lacy

William "Bill" Dillard

Fred Wilbanks

I nominate the following person for the 2006 Title Person of the Year:

Nominee _____

Company _____

Accomplishments with the DLTA and the title industry, community activities, general comments about why this person should be chosen (attach additional sheets if necessary):

Nomination Submitted by:

Name _____

Company _____

HURRICANE KATRINA DONATION

Through the generous donations of many DLTA members, Dixie Land Title Association donated \$1,630 to the Repair Assistance Program in Bayou LaBatre near Mobile, Alabama. The following letter was received acknowledging the donation from the HBA of Metro Mobile Executive Director, Susie D. Cleveland:

Many, many thanks for the donation to the Repair Assistance Program (RAP) which the HBA is working through to help Hurricane Katrina victims in Bayou La Batre. Your particular contribution was used spe-

cifically to help one family—the husband is disabled and the wife sews for extra money. This family, like so many others, lost everything in the Hurricane and the flood that followed. Their small 3 bedroom home had to be completely gutted and rebuilt from the inside out. In fact, it's a brick home so when you're looking at the outside, it looks hardly touched. Over the course of the last seven months, they have had many volunteers from all over the country help them put their house back together. Of course, they ran out of money before they ran out of work to do!

Your contribution was used to complete their heating and air conditioning system. They had the electrical done, the duct work was in, someone had given them an old outside unit, but they needed the inside unit. Miracles do happen — the cost to complete that system was \$1,610.00 — your contribution was \$1,630.00. What a wonderful world we live in! Again, many thanks for your help and making such a difference in this family's life.

Susie D. Cleveland

“Miracles do happen”

SCENES FROM LAKE TAHOE



Dixie Land Title
Association

P O Box 14806
Baton Rouge, LA 70898

Phone: 225-291-2806
Fax: 225-291-2811
Email: LAIwood@aol.com

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